An abstract graphic on the right side of the slide, consisting of a dark gray background with a network of white dots of varying sizes connected by thin white lines, creating a complex web-like structure.

Learning Everywhere: Helping Students Identify, Connect, and Articulate their Skills

CEIA Webinar - January 28, 2020

Dave Merry

Associate Director for Experiential Integration

Northeastern University



Dave Merry

*Associate Director for
Experiential Integration*
Northeastern University

11 years at Northeastern University

- 7 years co-op coordinator for Psychology
- 5+ years as Director for College of Science Co-op
- Transitioned to SAIL team in March 2018

Academic Background

- Master's in College Student Development
- Doctoral thesis in progress: adapting career education for the “future of work”

Overview of the Webinar

- The Context for Change
 - Northeastern's Response: SAIL
 - The SAIL Framework and Technology
 - Takeaways and Transferables
 - Questions

Changes Impacting Career Education

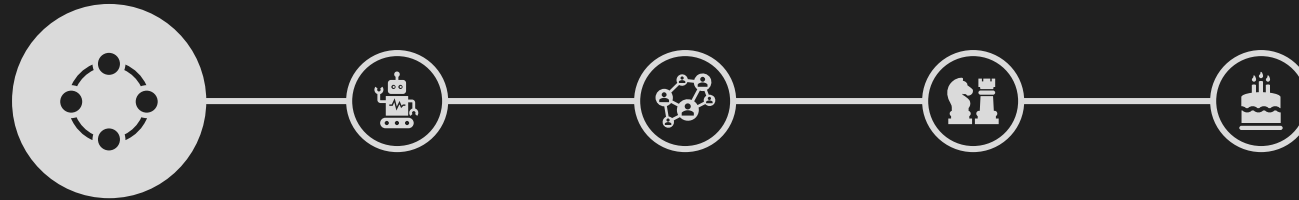
What are some of the biggest changes that you and your team are anticipating and adapting for?



The Context for Change



The Context for Change

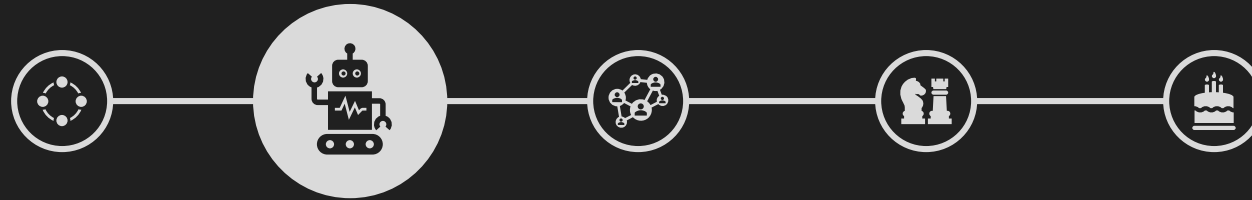


Expanding the Scope of Experiential Learning

- An increasingly competitive space
- Redefining XL and promoting “everyday experiential learning”

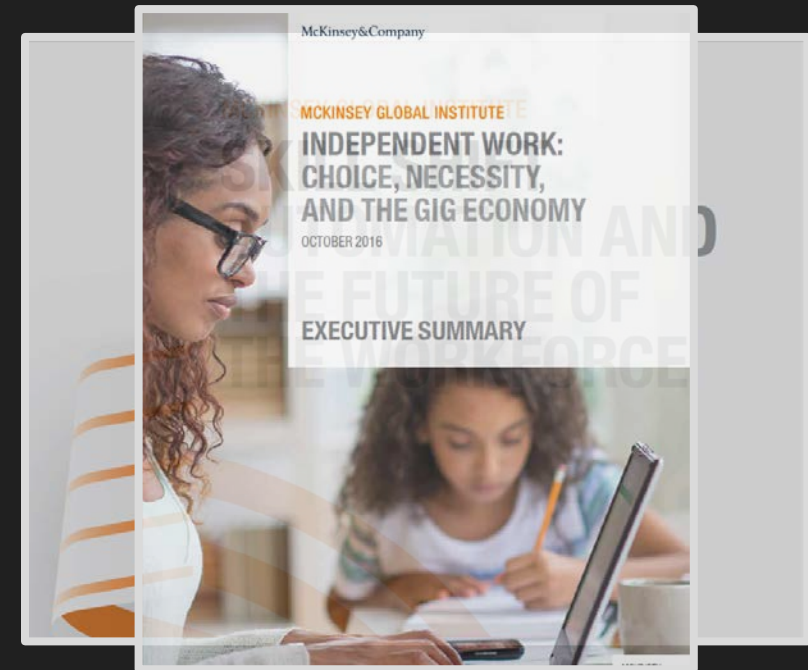


The Context for Change

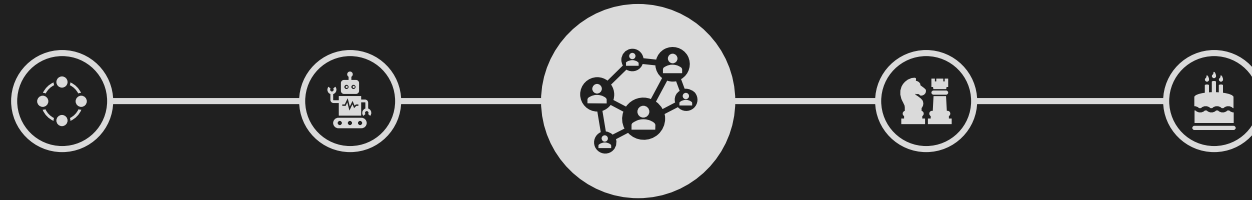


The Future of Work

- Industry 4.0, automation and AI
- The gig economy and independent work



The Context for Change

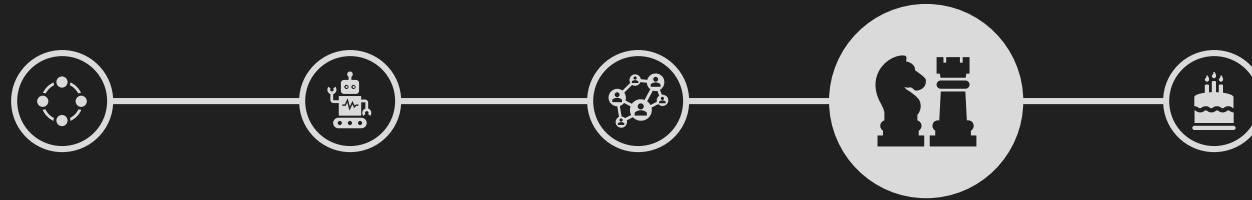


Career Conversations Across the Institution

- Integrated into academic advising, faculty conversations, and other aspects of student life
- Software and training to support career centers as they lead these institution-wide initiatives

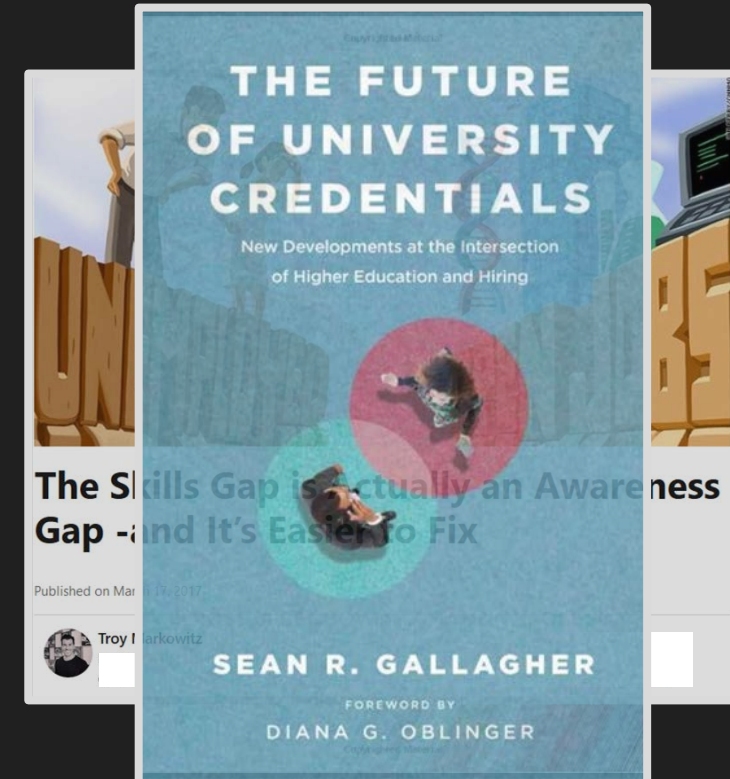


The Context for Change

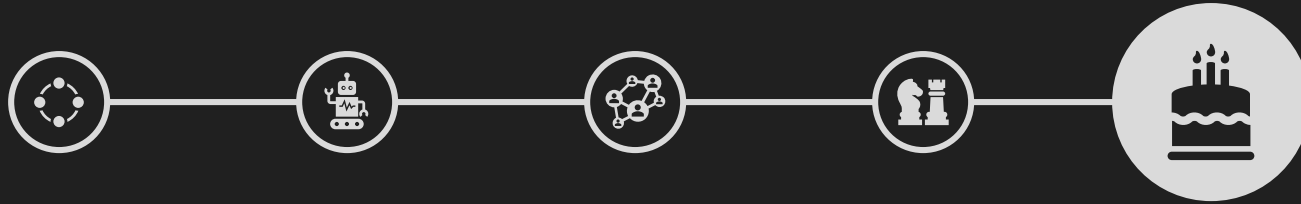


Skills Gap and Skills-Based Hiring

- Complex and multi-faceted problem
- Skill gap and/or articulation gap?
- Signaling skills through badges, micro-credentials, and other non-degree means



The Context for Change



Lifelong Learning

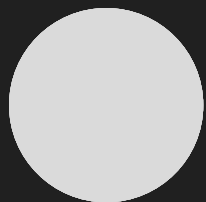
- Longer careers, more diverse careers, and encore careers
- Continued need to upskill to stay current in rapidly changing fields

**GRAND VALLEY
STATE UNIVERSITY**

Laker Lifetime Learning Account kicks off May 2020



Courtesy / GVSU



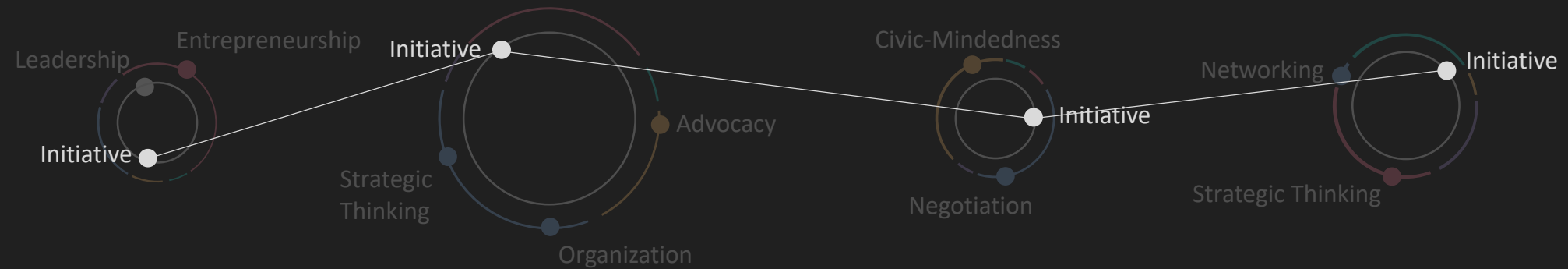
Learning Happens Everywhere



Learning Happens Everywhere



Learning Happens Everywhere



Learning Happens Everywhere



Identify learning opportunities and embedded skills
Connect learning across experiences
Articulate story/ies for oneself and others

Self-Authored Integrated Learning

Aesthetic Appreciation
Computational Thinking
Design Thinking
Entrepreneurship
Information Literacy
Integrative Thinking
Quantitative Reasoning
Strategic Thinking
Systems Thinking

Aesthetic Appreciation
Boundary Setting
Self-Care
Self-Control
Time Management

Cultural Agility
Inclusivity/Inclusive Action
Systems Thinking

Advocacy
Conflict Resolution/Transformation
Civic-Mindedness
Inclusivity/Inclusive Action
Networking
Systems Thinking

Coaching/Mentoring
Conflict Resolution/Transformation
Financial Literacy
Organization
Networking
Planning
Strategic Thinking
Time Management

Help Seeking
Independence/Autonomy
Initiative
Perseverance/Resiliency
Resourcefulness
Self-Directed Learning
Self-Efficacy/Confidence

Comfort with Ambiguity
Humility
Integrity
Mindfulness
Open-Mindedness

Collaboration/Teamwork
Communication
Empathy
Leadership

Creative Thinking/Innovation
Critical Thinking
Decision-Making
Ethical Reasoning
Inquiry & Analysis
Problem Solving

Aesthetic Appreciation
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Creative Thinking/Innovation
Critical Thinking
Decision-Making
Ethical Reasoning
Inquiry & Analysis
Problem Solving

The SAIL Framework

INTELLECTUAL AGILITY

Learners develop the ability to use knowledge, behaviors, skills, and experiences flexibly in new and unique situations to innovatively contribute to their field.

GLOBAL MINDSET

Learners develop knowledge, skills and behaviors to live, work and communicate with people whose background, experience and perspectives are different from their own as well as to consider the global impact of their decisions.

WELL-BEING

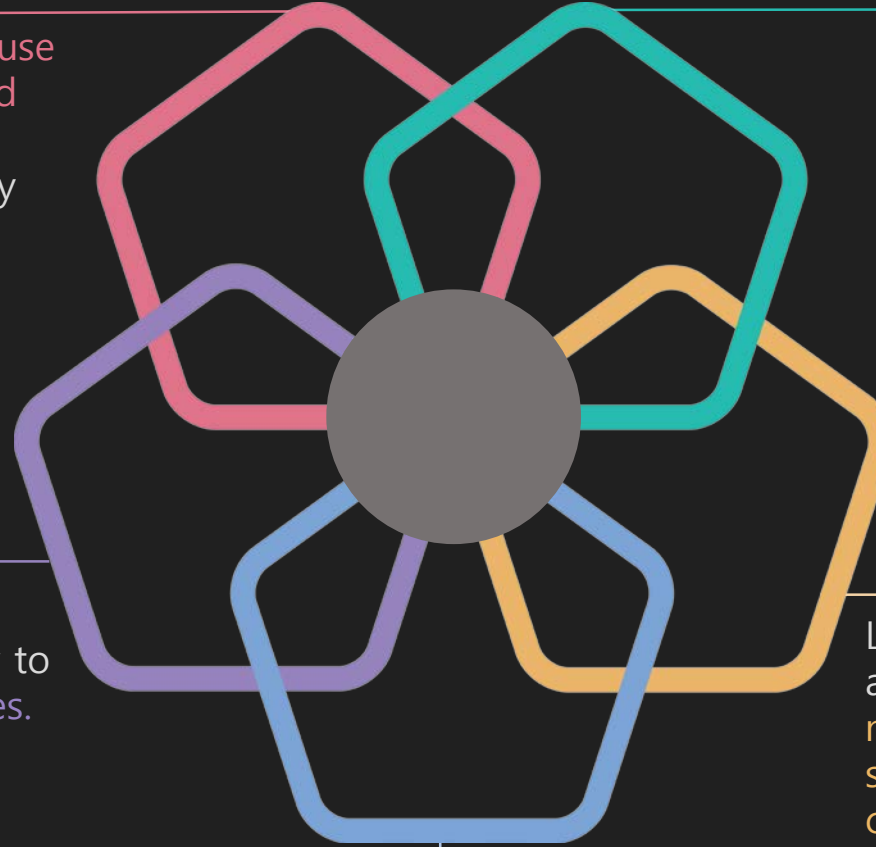
Learners develop knowledge, skills and behaviors necessary to live balanced and fulfilling lives.

SOCIAL CONSCIOUSNESS & COMMITMENT

Learners develop the confidence, skills and values to effectively recognize the needs of individuals, communities, and societies and make a commitment to constructively engage in social action.

PROFESSIONAL & PERSONAL EFFECTIVENESS

Learners develop the confidence, skills, behaviors and values to effectively discern life goals, form relationships and shape their personal and professional identities to achieve fulfillment.



The SAIL Framework in Action

- Admissions materials, yield and anti-melt events
- University and college-specific orientation
- First-year seminars and residence halls
- Co-op preparation courses and co-op experiences
- Career Design department
- Staff/faculty/student-led events, student leadership
- Graduate students and network campuses
- Alumni access
- Human Resource Management

The SAIL Framework in Action

Student Case: Joshua Driesman

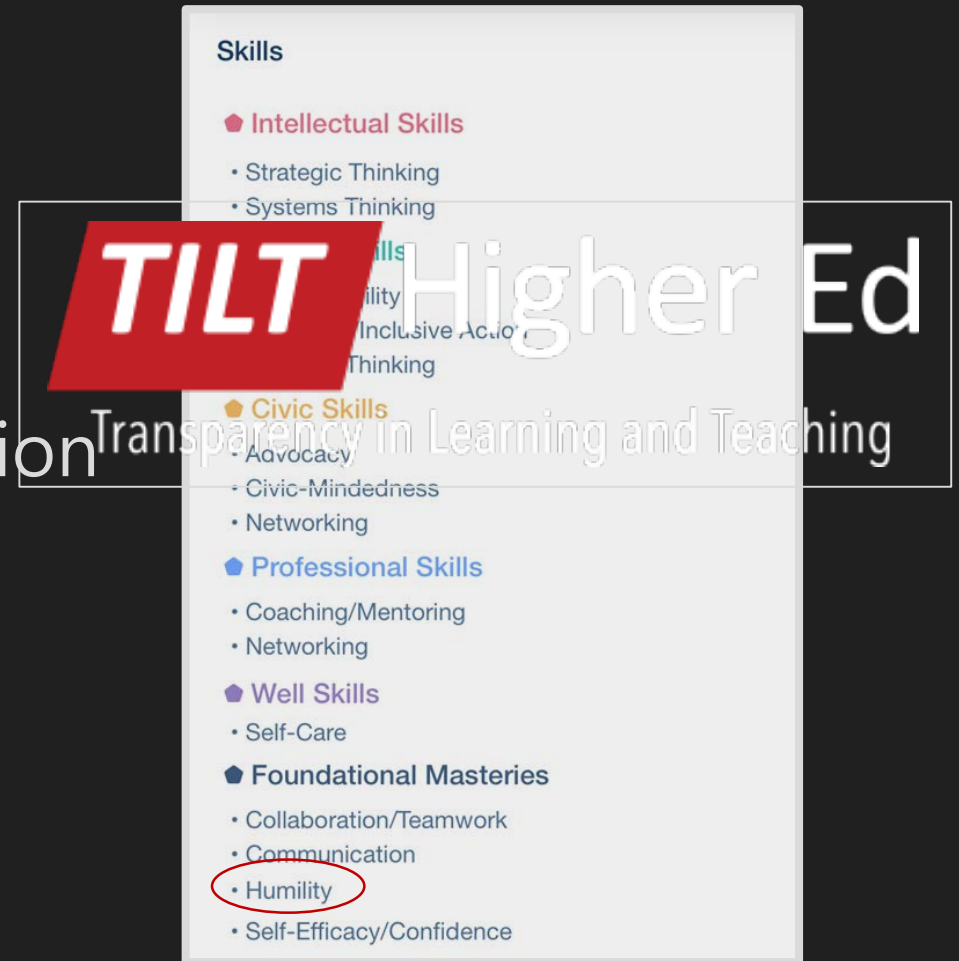
- Computer science student with a broad range of interests and leadership experiences
- Integrating skills across disparate contexts
- Identifying what he needed to be successful and fulfilled on co-op and in the workplace



The SAIL Framework in Action

Transparent Course Design

- Mary-Ann Winklemes and TILT
- Example: Seminar in Global Health
- Next Level: Carrying this conversation through into other contexts



The SAIL Framework in Action

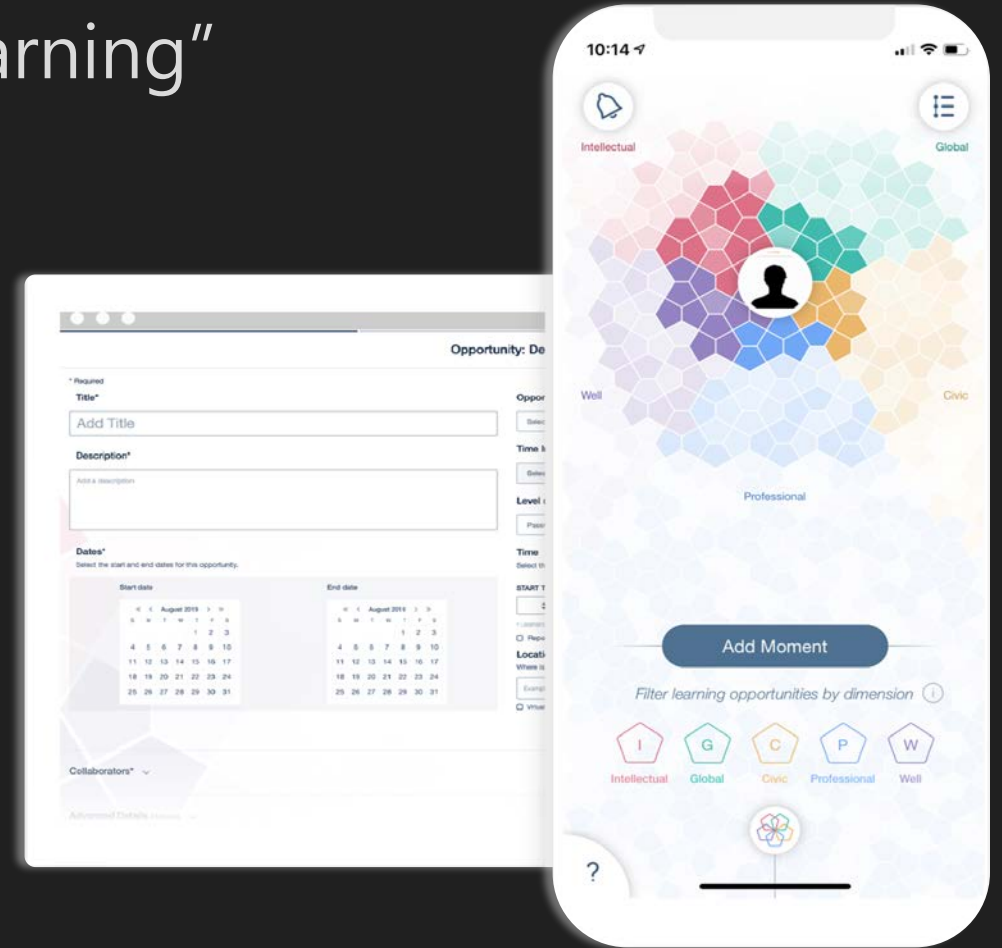
Co-op Preparation Course

- Auditing job descriptions and organizations' website for SAIL dimensions and skills
- Tying previous experiences more naturally to those positions
- More, better examples for transferable skills, and more confidence in behavior-based interviewing



The SAIL Digital Platform

- Support “everyday experiential learning” anytime
- Engages students during global experiences and throughout the Northeastern network
- Centralized platform for a unified skills framework



SAIL gives you the ability to
find, capture, understand, and express
the learning experiences that make you
unique.

Search

Dimensions

Skills

Foundational Masteries

Disciplinary Skills

Level of Engagement

Type/Time Invested ⓘ

Start Date

Clear x

Not Eligible

Club - Member

PAAC Bi-Weekly Meeting

Starts September 10, 2019

PAAC Members meet bi-weekly to discuss happenings in PAAC student organizations

I G C P W

Not Eligible

Club - Member

AASIA Bi-Weekly Meetings

Starts October 1, 2019

AASIA mentors and mentees will meet as a large group every other week.

I G C P W

Club - Member

NU Buddhist Group

Starts January 22, 2019

NU Buddhist Group brings together an on-campus sangha for all members of the Northeastern community...

I G C P W

Club - Member

Engineering World Health

Starts March 12, 2019

Engineering World Health (EWH) inspires, educates, and empowers the biomedical engineering community...

I G C P W

Not Eligible

Club - Member

Aerospace NU

Starts September 2, 2019

AIAA is an organization for self-motivated students who are enthusiastic about aeronautics and astro...

I G C P W

Club - Member

NU Mural Club

Starts September 10, 2019

The Northeastern Mural Club aims to provide service to the local community through the organization,...

I G C P W

Club - Member

Colleges Against Cancer

Starts September 12, 2019

Colleges Against Cancer (CAC) is a nationwide collaboration of college students, faculty, and staff...

I G C P W

Club - Member

Northeastern University Korean American Student Association

Starts September 5, 2019

The Northeastern University Korean American Student Association is an organization that serves to pr...

I G C P W

Club - Member

Husky to Husky Peer Educator

Starts September 2, 2019

About the Program: Husky to Husky is a peer education group focused on educating the Northeastern co...

I G C P W

Club - Member

The Downbeats A Cappella

Starts September 12, 2019

The Downbeats are a competitive co-ed a cappella group on Northeastern University's campus. Founded...

I G C P W

Club - Member

SARC Sexual Assault Response Coalition

Starts March 13, 2019

SARC is a survivor and ally run group that supports survivors of sexual violence by providing on and...

I G C P W

Club - Member

COUNCIL FOR UNIVERSITY PROGRAMS (CUP)

Starts February 26, 2019

The Council for University Programs is the official programming board providing campus-wide enterta...

I G C P W

Club - Member

Northeastern Chinese Student Association

Starts February 28, 2019

Chinese Student Association is a student run organization that seeks to unite and support Northeaste...

I G C P W

Club - Member

Green Line Records

Starts March 14, 2019

Green Line Records is Northeastern University's student-driven record label. Based in Boston, Massac...

I G C P W

Club - Member

Resident Student Association

Starts February 27, 2019

The Resident Student Association is a Northeastern University student-run group dedicated to enhanci...

I G C P W

Club - Member

Northeastern Rec Climbing

Starts July 3, 2019

The Northeastern Recreational Climbing Club (NRC) is an inclusive student organization dedicated to...

I G C P W

Club - Member

Northeastern University Dance Company

Starts March 12, 2019

Northeastern University Dance Company is a student run student choreographed organization at Northea...

I G C P W

Club - Member

Tastemakers Magazine

Starts March 14, 2019

Tastemakers Magazine is Northeastern's student run music publication. We publish 4 annual print issu...

I G C P W

Club - Member

Kinematrix Dance Troupe

Starts March 8, 2019

Founded in 2006, Kinematrix is Northeastern University's premiere hip-hop dance troupe. The team reco...

I G C P W

Club - Member

Barkada

Starts March 4, 2019

NU Barkada promotes diversity and fellowship by advocating the richness of the Filipino heritage thr...

I G C P W

Club - Member

Unisons All-Male a Cappella

Starts March 2, 2019

The Unisons are Northeastern's only All-Male a cappella group. We perform continuously throughout ea...

I G C P W

Not Eligible

Club - Member

Sigma Kappa Sorority

Starts March 13, 2019

Our chapter, colonized in 2013, has a

Club - Member

Nor'easters A Cappella

Starts March 13, 2019

The Nor'easters are Northeastern

Club - Member

NU Stage Musical Theater Company

Starts March 13, 2019

NU Stage Musical Theater Company is

Club - Member

Botanical Society of Northeastern University

Starts September 10, 2019

The Botanical Society of Northeastern

Club - Member

Financial Development

Starts May 4, 2018

By accessing the SABO website or

Club - Member

NU Italian Club

Starts July 18, 2019

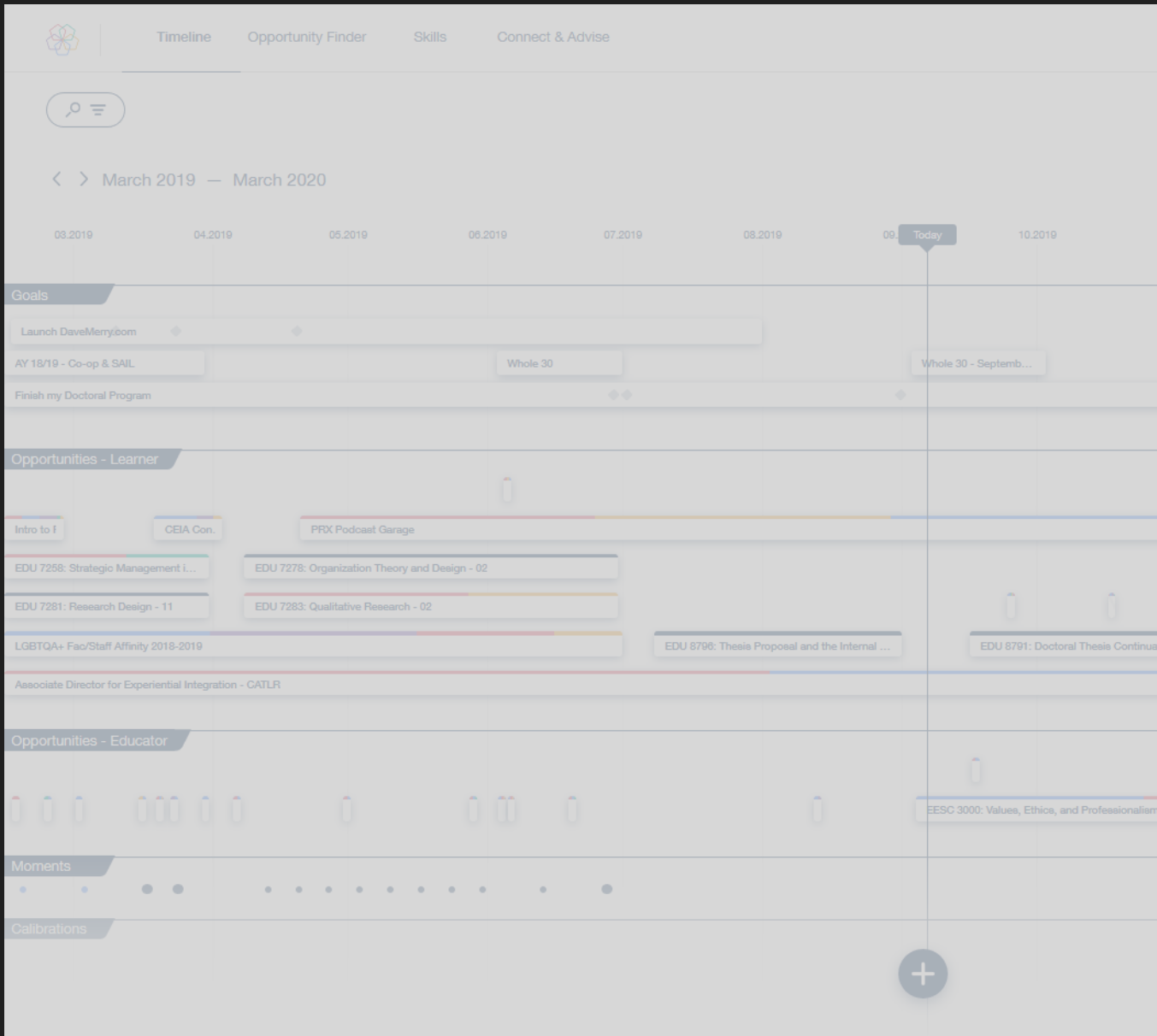
Are you interested in joining an

Club - Member

Student Conduct Board

Starts September 2, 2019

The Student Conduct Board hears cases



Add Moment

CANCEL

Title*

Add Title

Description*

Moments are important realizations or ideas you want to capture from your experiences.

Privacy* ⓘ

Private

Date*

01/08/20



Timeline

Opportunity Finder

Skills

Connect & Advise



Skill Total Skill By Level of Engagement



Level of Engagement ⓘ

- ☒ Generative
- ☒ Active
- ☐ Passive

- Back
- Add
- Connect
- Select
- Text
- Shape
- Undo
- Redo
- Remove



Notes

Items

Post-Graduate Program Applications

Last updated June 4, 2019

Developing content to include and highlight in my post-grad applications for astronomy and astronaut programs.

Tags

Career • Application Process • Astronomy • Graduate

Notes 12

Create a new general note... +

April 22, 2019 at 4:30pm

I wouldn't have learned about the aerial engineering workshop if I hadn't taken DA 5020. This is...

The study group that I joined for DA 5020 had several students who were aerial engineering majors. It was thanks to them that I learn...

Show More

Moment

Aerial engineering study and workshop session with colleagues

Opportunity • Educator

DA 5020: Collecting, Storing, and Retrieving Data

10 Connection Notes

April 19, 2019 at 6:38pm

I'll bring this up in the interview.

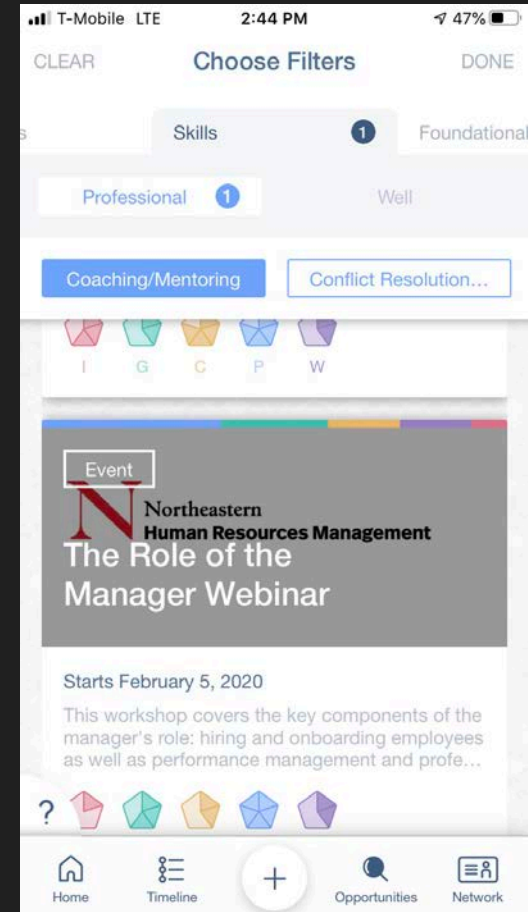
Moment

Aerial engineering study and workshop session with

The SAIL Technology in Action

Gaining Relevant Experience

- Easier to find experiences that can build critical transferable skills
- See unexpected skills in familiar programming
- Exposure to experiences outside of the typical when searching for skills rather than event titles



The SAIL Technology in Action

Skill Calibrations in the Classroom

- Instructor asks students to calibrate themselves on 4-5 SAIL skills that they feel are personally and professionally important
- Students track experiences over the semester, proactive and reactively related to those skills
- Reflect on growth over time, and connect to goals and next-steps

Calibrate: Design Thinking

For your later reference, describe what you were doing when you practiced this skill.

What were you working on while practicing this skill?

90

In this experience, to what extent did you...

Define the challenge or problem from the point of view of the end user? *

☐
☐
☐
☒

Not at all

☐
☐
☒
☒

Very little

☐
☐
☐
☐
☒

Somewhat

Previous

Finish

The SAIL Technology in Action

Longitudinal Learning on Co-op

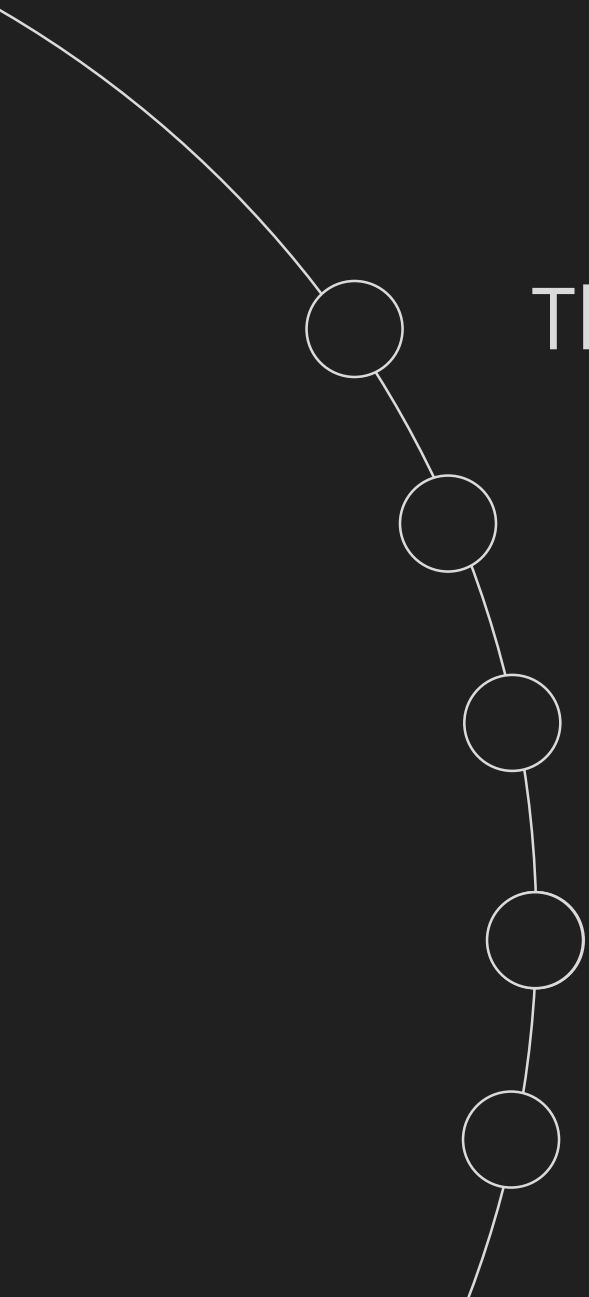
- Identify skills to build and inform their co-op job choices and learning objectives
- Write Moments about each interview and each job outcome, tagging each to skills
- Reflect in SAIL during the co-op experience
- Connect to past and future experiences, decisions and goals



Assessing SAIL's Impact

- Adoption and engagement
- Qualitative analysis of reflective writing
- Collecting stories from students and educators

Overview of the Webinar

- 
- The Context for Change
 - Northeastern's Response: SAIL
 - The SAIL Framework and Technology
 - Takeaways and Transferables
 - Questions

Takeaways and Transferables

Identify a core set of skills for students within your sphere of influence

- Backward-map past experiences
- Seek new opportunities
- Have career and skill-based conversations with other educators
- Journal/reflect with these skills as prompts



Takeaways and Transferables

Identify a platform(s) to capture experiences and insights tagged to those skills

- Embed prompts in conversations with students, and consider automating email prompts
- Facilitate small groups to journal and share for accountability and feedback



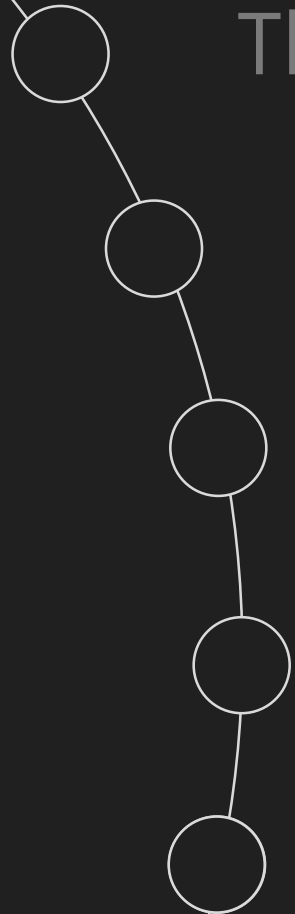
Takeaways and Transferables

Bring the conversation about skills to colleagues throughout the institution, but targeted for the audience

- Take on the role of educator/leader amongst staff and faculty in other units by providing professional development opportunities about students' career development
- Facilitate opportunities for students to practice articulating skill-based stories with non-career educators



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 - Questions



More info about SAIL at:
sail.northeastern.edu

References for this workshop at:
tinyurl.com/MerryCEIA

Contact Dave at:
d.merry@northeastern.edu
[linkedin.com/in/davemerry](https://www.linkedin.com/in/davemerry)